

7 Signs You Need a Demand Planning System

Not sure if you need a demand planning system? Here are 7 signs that you do:

1. You have too much inventory...

But still experience stockouts of key items.



2. Too many hours are spent

Reviewing items for replenishment.



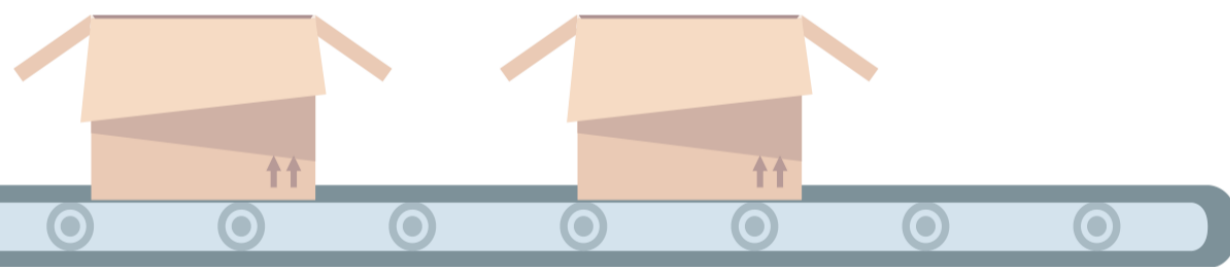
3. You spend too much time

Identifying appropriate replenishment quantities for spoke items.



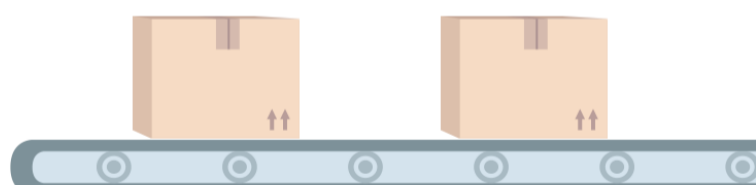
4. Even though inventory levels are too high,

You struggle to identify the over-stocked items.



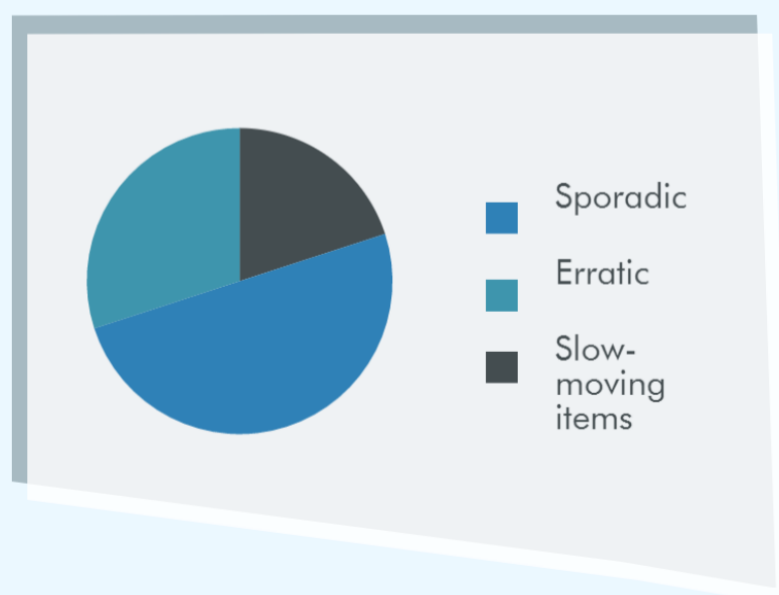
5. Your system does not consider

Vendor price breaks and vendor targets that make the most sense for your situation when it makes purchase recommendations.



6. You have to manually manage

Sporadic, erratic, and slow-moving items.



7. Your system continues to use the same forecast

Even even after you've over-consumed it. Yikes!

Focus on managing your inventory as though the future of your business depends on it. (Because it does.)

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